Andrew Wagner

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Hello. I'm a writer, editor, creative director, and strategist. I build brands big and small. I love making things happen and simply making things. Whether it's the largest skateboard ramp in Northern California, a ground-breaking, award winning modern architecture magazine, a column about trash for the New York Times, a hyper-local/mega-global Craigslist, or an identity for one of the "World's Best Hotels," I specialize in bringing great ideas to life.

Experience

Creative Director, A&G, 2017-Current

- · Founder of brand design and development studio
- Clients include: Airbnb; OneEleven Integrated Wealth Mgmt; BlkShp; Parliament; Solil Real Estate Management; The New School
- Create design taxonomies, brand identities, podcasts, business plans, and architectural history documents for international clients

Content Director, Kettle, 2015-2017

- Built and led creative team of 15+ consisting of designers, motion designers, writers, and producers across California and New York offices
- Main point of contact for Apple App Store client
- Initiated and developed new App Store identity system project culminating in launch of iOS 11 in September of 2017
- Led and launched App Store's (RED) and WWF digital campaigns, key drivers in helping raise over 8 million dollars for each of the non-profits.

Editorial Director and Director of Strategic Development, AREA 17, 2011-2015

- Key member of leadership team of 40+-person team at New York City and Paris-based interactive agency
- Maintained and developed company's internally produced products Krrb, Slash, and Subfolio.
- Initiated and led white labeling of Krrb leading to eventual multi-million dollar sale to Apartment Therapy.
- · Charted course for future client work across all disciplines.
- Responsible for strategic direction of projects for major clients including ESPN, Apple, Ad Age, Style.com, StumbleUpon, The High Line Hotel, and Pinterest, amongst many others.
- Headed new business development team charged with bringing in over six million dollars in revenue each year.

Editor-in-Chief/Chief Brand Officer, ReadyMade, 2009-2011

- Managed editorial staff in New York City and Des Moines, Iowa in the redesign of this bimonthly publication with 500,000+ circulation.
- Assigned and managed team of award-winning writers, designers, illustrators, and online contributors.
- Conceived, developed, and executed complete web redesign resulting in a quadrupling of traffic while expanding social media operations.
- Executed successful brand extensions including an in-house concert series, press-worthy launch parties, and participation in national DIY conferences and events. Worked with Vice President, Publisher and senior sales staff to maximize advertiser impact ReadyMade was included in Adweek's 2010 "10 Under 60" Hot List.

Editor-in-Chief, American Craft, 2006-2009

- Conceived, developed, and executed the major redesign and re-launch of this venerable 70-year-old publication.
- · Recruited and managed senior creative staff.
- · Assigned and managed nationally renown writers, contributors, and designers.
- Created and maintained award-winning online presence for the publication.
- Recipient of Society of National Association Publication's EXCEL Award and UTNE Reader Independent Press Award.
- Increased distribution in key outlets such as Whole Foods and Barnes and Noble.

Founding Managing Editor and Executive Editor, Dwell Magazine, 2000-2006

- One of five people to conceive, develop, and launch popular magazine and brand devoted to modern architecture and design.
- Recipient of the American Society of Magazine Editors General Excellence award (2005); Folio's Editorial Excellence Award (2001); and an Ozzie award for Best Design for a New Magazine (2001).

Education

Connecticut College, New London, Connecticut Bachelor of Arts (Honors Student). Major: Psychology (with focus on Environmental Psychology)

Selected Published Works

- "The Sullivans," Dark Rye
- "Flea Market Flip," Competitors convert a Chest of Drawers into an Indoor Stoop and a Storage Case into a Mini Bar, Episode HFMF-106H
- · "Vitamin Green," Phaidon
- "Pull Up a Chair and Fix it," New York Times
- "Seeing a Noguchi in a Bike," New York Times
- "Turning Egg Cartons into Stools," New York Times
- "Unhappy No More." Introduction to Unhappy Hipsters: It's Lonely in the Modern World, published by Chronicle Books
- "History in the Making." Feature essay on artist Judith Schaechter, published by the Smithsonian American Art Museum
- "Craft: It's What You Make of It." Introduction to Handmade Nation published by Princeton Architectural Press